

NZTAP MANUFACTURER CASE STUDY



MANUFACTURER BACKGROUND

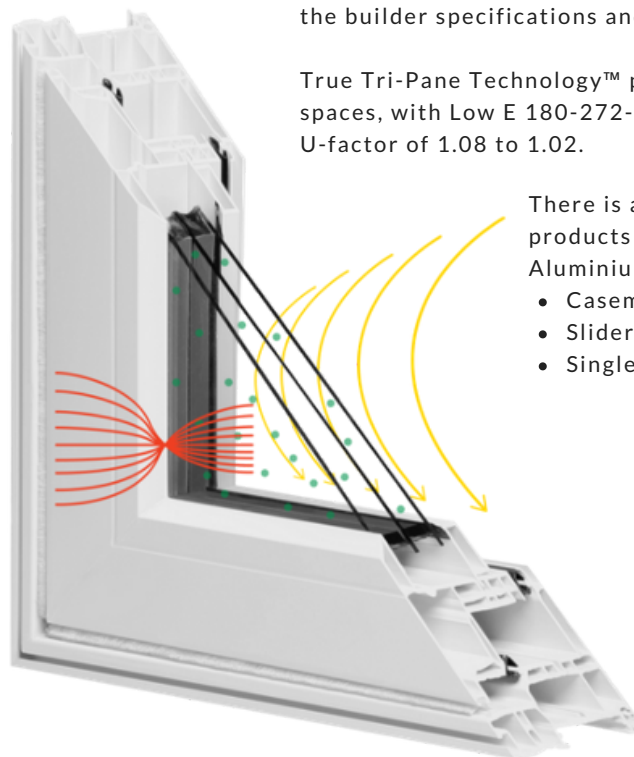
JELD-WEN was founded by Richard "Dick" Wendt. In 1957, Iowa-based Caradco sent Dick to Oregon to help run the company's millwork plant in Klamath Falls. Caradco decided to sell the plant at auction. Dick and four business partners, Larry Wetter, John Biehn, Gerry Wickersham, and Bill Taylor bought many of the assets on October 25, 1960 and named the new company JELD-WEN. With just 15 employees, JELD-WEN quickly gained the reputation of producing a reliable product. After just two years, JELD-WEN became successful enough to begin acquiring new manufacturing facilities and expand its product offering. Today JELD-WEN employs approximately 21,000 people worldwide and has manufacturing, distribution and showroom locations across the United States and in 24 countries, located primarily in North America, Europe and Australia.



WHAT IS IT?

High performance fenestration (triple pane) with ability to tailor and optimize the glass package for the builder specifications and site.

True Tri-Pane Technology™ provides two ½" air spaces, with Low E 180-272-366 Argon Fill for a U-factor of 1.08 to 1.02.



There is a complete range of products available in all Vinyl and Aluminium Clad Vinyl windows:

- Casement, Awning, Picture
- Slider
- Single Hung

INSTALLATION

JELD-WEN can provide certified installation trainers. All our technicians are currently going through the certification process for Fenestration Canada Installer Certification Program.

Installation is usually completed by the builders' trades. There is an Installer Certification Program offered by Fenestration Canada, and JELD-WEN can provide certified installation trainers. Trade certification is not a requirement in the Province, but a certified installer would be ideal.

JELD-WEN will work with the builder to make sure the products are easier to install, either ship the products with the sashes removed, or break them up. We have weights and calculations for all our products so that everyone knows what they are dealing with.

STANDARDS & CERTIFICATIONS

All products meets all applicable standards: CSA, AAMA or WDMA Gold Label – NFRC for energy. EnergySTAR 2020 certified.

BENEFITS AND COSTS

Upgrading to better windows means less costs in insulation or mechanicals. These savings balance out the potential upgrade costs. Reduced callbacks due to better windows (less risk of condensation and other defects) also means savings for the builder.

- Superior efficiency: The exterior pane insulates the interior panes and reduces home heating and cooling costs.
- Enhanced home comfort: The extra airspace between each pane acts as a second layer of insulation. The interior panes reduce radiant heat and condensation, allowing for more cold-weather humidity and eliminating dry, winter air.
- Quieter: The interior panes reduce exterior noise and increase interior sound attenuation, creating a quieter, healthier environment.

Additional benefits for the builder:

- Products all serviceable from the inside
- Excellent Warranty, serviced Canada wide
- Certified Products
- Traceability
- Windows only requires a PO change – No learning curve for trades
- Reduced Callbacks means more savings
- Reduced risk of condensation

CONTACT?

Do we want to provide contact info here